



the National Trust
for Scotland
a place for everyone

2011 Discover Tickets

(Prices guaranteed until 29 February 2012)

NEW for 2011
25% Agent commissions

Contact us

Tel: 0844 493 2104 or (+44) 131 243 9304

Email: traveltrade@nts.org.uk

www.nts.org.uk/TravelTrade

Flexible passes giving you even more days out to remember!

25% Agent commissions on 2011 sales

Our flexible Discover Tickets are available only to the Travel Trade through our one-stop-shop Travel Trade Department.

Offering you and your clients unrestricted access to Scotland's top attractions, our Discover Tickets now offer even more value for money.

Discover Tickets are perfect for FITs, short-breaks and extended holidays, incentives, multi-attraction coach visits and organised tours. Basically, the more you visit, the more you and your clients save.

Allows access to over 90 spectacular destinations across Scotland, including the new **Robert Burns Birthplace Museum**; our **five-star** visitor attraction at Culloden Battlefield; the world-famous Culzean Castle, Inverewe Garden and Bannockburn Battlefield.

Savings

By visiting only one National Trust for Scotland property per day:

- a **3-day adult pass** can **save** the bearer **45%** on 2011 standard admission rates (See example 1 below).
- a **7-day adult pass** can **save** the bearer **60%** on 2011 standard admission rates (See example 2 below).
- a **14-day adult pass** can **save** the bearer **74%** on 2011 standard admission rates (See example 3 below).

Flexibility

- 3-day passes are valid for 3 days out of **7 consecutive days**
- 7-day passes are valid for 7 days out of **14 consecutive days**
- 14-day passes are valid for 14 days out of **30 consecutive days**

Agent Commissions & Benefits

We are delighted to offer all coach and tour operators the opportunity to act as agents and receive

25% commission on Discover Tickets sold during 2011 *

* Terms & conditions apply

Discover Ticket Vouchers are **risk-free** and issued on a **sale or return basis**

2011 Discover Ticket Prices (Trade Only) Prices incl. VAT			
Ticket category	Retail Price	Agent Commission 25%	Trade Price
Adult Pass			
3-day	£25.00	£6.25	£18.75
7-day	£30.00	£7.50	£22.50
14-day	£35.00	£8.75	£26.25
Family Pass			
3-day	£50.00	£12.50	£37.50
7-day	£60.00	£15.00	£45.00
14-day	£70.00	£17.50	£52.50

Example 1

3-day adult ticket		
Visitor Attraction	2011 standard admission prices	
Culloden Battlefield Experience	£10.00	
Culzean Castle & Country Park	£14.00	
Crathes Castle & Garden	£11.00	
Falkland Palace & Garden	£11.00	
Total cost	£46.00	
3-day adult ticket	£25.00	
Saving	£21.00	45%

Example 2

7-day adult ticket		
Visitor Attraction	2011 standard admission prices	
Threave Garden	£11.00	
Culzean Castle & Country Park	£14.00	
Brodick Castle & Garden	£11.00	
Newhailes	£11.00	
Culloden Battlefield Experience	£10.00	
Crathes Castle, Garden & Estate	£11.00	

Inverewe Garden	£9.00	
Total cost	£77.00	
7-day adult ticket	£30.00	
Saving	£47.00	60%

Example 3

14-day adult ticket		
Visitor Attraction	2011 standard admission prices	
Threave Garden	£11.00	
Culzean Castle & Country Park	£14.00	
Brodick Castle & Garden	£11.00	
Glencoe Visitor Experience	£6.00	
Inverewe Garden	£9.00	
Brodie Castle & Estate	£9.00	
Culloden Battlefield Experience	£10.00	
Crathes Castle, Garden & Estate	£11.00	
Castle Fraser, Garden & Estate	£9.00	
Robert Burns Birthplace Museum	£5.25	
Falkland Palace & Garden	£11.00	
The Hill House	£9.00	
Newhailes	£11.00	
Craigievar Castle	£11.00	
Total cost	£137.25	
14-day adult ticket	£35.00	
Saving	£102.25	74%

Contact us

For all Discover Ticket/Voucher enquiries and purchases:

Telephone

Within the UK call: 0844 493 2104

Outside the UK call: (+44) 131 243 9304

Email

traveltrade@nts.org.uk

Visit

www.nts.org.uk/TravelTrade

Postal address

Travel Trade Department, The National Trust for Scotland, Hermiston Quay,
5 Cultins Road, Edinburgh, EH11 4DF

Terms & Conditions

1. Family Tickets are valid for 2 adults living at the same address with a maximum of 4 children/grandchildren (under 17 years).
2. Bearers are entitled to unrestricted access to public areas during advertised opening times only. On occasion access may be limited due to essential repairs. Access outwith advertised opening times may incur a surcharge.
3. For some special events or attractions which are not an integral part of the property, an additional charge may be made.
4. Clients unable to produce a valid Discover Ticket or Discover Voucher will be charged the standard admission rate. Such charges are not refundable.
5. Once purchased, tickets cannot be transferred, exchanged or refunded.
6. The National Trust for Scotland reserves the right to refuse admission to any person and to remove persons from the venue for any reason where necessary including, without prejudice to the foregoing generality, health and safety, environmental and security concerns.
7. The National Trust for Scotland or venue management may from time to time and at their sole discretion carry out security searches and you agree to these searches being carried out.
8. The National Trust for Scotland advises customers that no refunds will be offered to customers who are refused entry or ejected from a property or venue for reasons including late arrival, declining to be searched if appropriate, abusive, threatening, drunken or other antisocial behaviour (including smoking in no smoking areas), causing a nuisance, carrying offensive weapons or illegal substances, or making unauthorised audio, video or photographic recordings.
9. In the interests of public safety the National Trust for Scotland or the venue management reserves the right to request you to leave the venue at any time for safety reasons.
10. The National Trust for Scotland cannot accept responsibility for property lost, stolen, or damaged at the venue.
11. The National Trust for Scotland reserves the right to vary, at its sole discretion and without notice, the opening times, days and inclusion or exclusion of any properties under this scheme without liability or recompense to the ticket holder.
12. No animals (other than assistance dogs) will be admitted.
13. Excludes St. Kilda and Canna.

About us

The National Trust for Scotland is an independent charity and the largest voluntary conservation body in Scotland. We care for over 100 iconic properties, including castles, palaces, stately homes, gardens, as well as the many fine collections they contain. We protect a huge variety of wildlife and wilderness habitats, including 7 National Nature Reserves and one-sixth of Scotland's Munros.

By choosing a National Trust for Scotland venue you will be helping protect Scotland's natural and cultural heritage for present and future generations to enjoy. **THANK YOU!**

**The National Trust for Scotland for Places of Historic Interest or Natural Beauty is a charity registered in Scotland.
Charity Number SC 007410**

Updated 28 February 2011